

<b>Key figures for Bell Food Group</b>	<b>HY2017</b>	<b>HY2016</b>	<b>+/-</b>
Gross sales in CHF million	1 735	1 616	+7.3 %
Net revenue in CHF million	1 713	1 591	+7.6 %
Volume in tonnes	223 770	191 928	+16.6 %
EBITDA in CHF million	130	120	+8.5 %
as % of net revenue	7,6 %	7,5 %	
EBIT in CHF million	65	61	+7.2 %
as % of net revenue	3,8 %	3,8 %	
Consolidated profit first half-year in CHF million	39	36	+9.1 %
as % of net revenue	2,3 %	2,3 %	
Average headcount on basis full-time equivalents (FTE)	10 401	10 043	+3.6 %

### *Segments*

Income from sale of goods in CHF million			
- Bell Switzerland*	963	934	+3.1 %
- Bell Germany*	215	213	+1.2 %
- Bell International*	293	223	+31.0 %
- Hilcona Group*	302	276	+9.6 %
- Consolidation	- 38	- 29	-
Total	1 735	1 616	+7.3 %

\*incl. sales to other Bell divisions

Volume in tonnes			
- Bell Switzerland*	63 056	62 160	+1.4 %
- Bell Germany*	33 900	32 551	+4.1 %
- Bell International*	78 648	54 476	+44.4 %
- Hilcona Group*	53 642	47 150	+13.8 %
- Consolidation	-5'476	-4'409	-
Total	223 770	191 928	+16.6 %

\*incl. sales to other Bell divisions